

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 04466 080452Z
ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-08 /018 W
-----027450 080459Z /17
R 080252Z AUG 77
FM AMEMBASSY TAIPEI
TO SECSTATE WASHDC 4551

UNCLAS TAIPEI 4466

E.O. 11652: N/A
TAGS: EFIN, TW
SUBJECT: ANPING POWER STATION PROJECT - WESTINGHOUSE ELECTRIC
BID

FOLLOWING MESSAGE SENT ACTION HONG KONG FROM TAIPEI 25 JUL 77:

QTE
UNCLAS TAIPEI 4466

E.O. 11652: N/A
TAGS: EFIN, TW
SUBJECT: ANPING POWER STATION PROJECT - WESTINGHOUSE ELECTRIC
BID

REF: TELEX FROM L. C. SAUNDERS, VICE PRESIDENT - POWER
SYSTEMS, FAR EAST WESTINGHOUSE ELECTRIC, S.A., JULY 21;
TAIPEI 4156

IT WOULD BE APPRECIATED IF CONSULATE WOULD PASS FOLLOWING
MESSAGE TO L. C. SAUNDERS, CAROLINE MANSION, YUN PING ROAD,
HONG KONG:

QUOTE
DEAR MR. SAUNDERS:

WITH REFERENCE TO YOUR TELEX OF JULY 21 TO AMBASSADOR
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PAGE 02 TAIPEI 04466 080452Z

UNGER, YOU MAY BE ASSURED THAT THE EMBASSY HAS MADE AND WILL
CONTINUE TO MAKE A MIMUM EFFORT IN DISCUSSIONS WITH TAIPOWER
AND GOVERNMENT OFFICIALS TO OBTAIN ANPING TURBINE GENERATORS
AND AUXILIARIES CONTRACT FOR A U.S. MANUFACTURER. AS RECENTLY
AS JULY 22, EMBASSY URGED L. K. CHEN, TAIPOWER CHAIRMAN, TO
GIVE FULL CONSIDERATION TO PROPOSALS BY U.S. FIRMS IN VIEW
OF LARGE U.S. TRADE DEFICIT WITH REPUBLIC OF CHINA, AND ON

SAME DAY SIMILAR APPEALS WERE MADE TO MINISTER OF FINANCE AND VICE MINISTER OF ECONOMIC AFFAIRS, BOTH OF WHOM WILL BE INVOLVED IN FINAL DECISION. THE EMBASSY HAS ALSO WORKED CLOSELY WITH THE EXPORT-IMPORT BANK IN ENSURING THAT U.S. FINANCING IS COMPETITIVE. THE EMBASSY HAS EVERY REASON TO BELIEVE THAT TAIPOWER AND REPUBLIC OF CHINA GOVERNMENT OFFICIALS ARE CONSIDERING CAREFULLY THE ARGUMENTS THE EMBASSY HAS PRESENTED IN SUPPORT OF U.S. FIRMS, BUT I MUST CANDIDLY ADMIT THAT THE SUBSTANTIALLY LOWER BIDS SUBMITTED BY NON-U.S. FIRMS WILL WEIGH HEAVILY IN THE FINAL DECISION.

JOSEPH B. KYLE
COUNSELOR OF EMBASSY FOR ECONOMIC & COMMERCIAL AFFAIRS
UNQUOTE. UNQTE
UNGER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONTRACTS, ELECTRIC POWER PLANTS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TAIPEI04466
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770284-0308
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770884/aaaactdx.tel
Line Count: 77
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 170bdd5f-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1670608
Secure: OPEN
Status: NATIVE
Subject: ANPING POWER STATION PROJECT - WESTINGHOUSE ELECTRIC BID FOLLOWING MESSAGE SENT ACTION HONG KONG FROM TAIPEI
TAGS: EFIN, TW, US, WESTINGHOUSE
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/170bdd5f-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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